


Sistema di gestione per la Qualità UNI EN ISO 9001:2015	Modulo lavoro	Pagina 1 di 3	I. I. S.S. "E VANONI" MENAGGIO 
	Allegato ML 2-08 PROGRAMMA SVOLTO		

ANNO SCOLASTICO	2022 - 2023
CLASSE	4C/D AFM
MATERIA	INGLESE
DOCENTE	LUCIA VERZURA

FROM THE ORIGINS TO THE 16th CENTURY (slides)

The Making of the British and American Nations

- **BRITISH PREHISTORIC HISTORY, THE EARLY HISTORY OF INVASIONS:**

The Iberians

The Celts

The Romans

The Anglo-Saxons

The Vikings

- **THE NORMANS: House of Plantagenet, the Introduction of the Feudal System, the History of the English Language**

Henry II, Richard I, John Henry III

The Common Law,

The Importance of the Magna Carta.

The Origins of Parliament: Ekklesia, Senate, Witenagemot, Parliament

The Rise of the Parliament: Simon de Montfort's Parliament

Edward I's Model Parliament,

- **THE END OF THE MIDDLE AGES - THE SOCIAL CHANGES IN THE 14TH CENTURY**

The Hundred Years' War (1337-1453)

Black Death (1348)

Edward III (1327 -77) Richard II (1377 -99)

The kings of the House of Lancaster: Henry IV (1399 -1413), Henry V (1413 - 22), Henry VI (1422-1461)

The kings of the House of York: Edward IV (1461 - 1483), Edward V(1483), Richard III (1483 – 85)

The Lollardy religious reformist movement led by John Wycliffe

The 'Poll Tax' and the 'Peasants Revolt' (1381)

- **THE WARS OF THE ROSES (1455-85)**

THE TUDOR DYNASTY

HENRY VII (1485 -1509) the Battle of Bosworth Field. The first monarch of the House of Tudor

- **TUDOR CENTURY:** Birth of the Nation-State, Strengthening of the Royal Naval Fleet, Unchallenged commercial domination of the seas, Great explorations of the globe, Flowering of the humanities and the Renaissance.

HENRY VIII (1509 - 1547) the Breach with Rome, Act of Supremacy (1534), Henry's six wives

Edward VI (1547 – 1553)

Mary (1553 -1558)

ELISABETH I (1558 – 1603) Act of Supremacy and Uniformity (1559), England: commercial and seafaring power

The defeat of the Invincible Armada (1588), Elizabeth I's Sea Dogs, the Foundation of the British Empire. The social advance of the yeomen, farmers, or merchants, "Poor Laws" in 1601


Elizabeth I: patroness of the Humanities and Flourishment of the British Renaissance.

BUSINESS THEORIES: BUSINESS STRUCTURES AND ORGANIZATIONS (notices)

Economic Systems: Free Market System, Planned /Command Economy, Mixed Economy System

Adam Smith's *An Inquiry into the Nature and Causes of the Wealth of Nations*

Division of labour – Specialization, the metaphor of the Invisible Hand, Absolute Advantage

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Private sector

- Sole traders
- Partnerships
- Limited liability companies (Private and Public)
- Franchises
From the press Franchise your business for successful growth: what you should know pp 36 – 37
- Cooperatives
- Multinationals
Multinational presentation
Video Corner: What is a multinational corporation pp. 38 – 39
Introducing a company Hershey Park, a multinational pp 40-41

New Strategies for Business of The Future

- Startup
Startups models ORANGE FIBER, ANANAS ANAM
Case of study: a start-up company Chitè
- Coworking
- Internal Growth of the Business:** Expansion, Modernisation, Diversification, Integration
- External Growth of a Business:** Merger, Acquisition, Takeover, Joint Ventures
- Micro businesses Micro-enterprises.**

Public Sector

- Public Corporations
- Municipal Enterprises
- Government Department

Privatisation - Deregulation
Nationalization

Organization Chart: types of Organizational structures


BUSINESS WRITTEN COMMUNICATION

BUSINESS PRACTICE pp 43 – 57

DESCRIBING DIAGRAMS, GRAPHS AND STATISTICS Language Functions Bank
WRITING A BUSINESS LETTER layout Language Functions Bank
WRITING BUSINESS EMAILS Language Functions Bank
Giving a business presentation
GRAMMAR FOCUS: present tenses, past tenses, Modal Verbs: could & would / should, Connectors
Revision and practice pp 64 - 70

BUSINESS PRACTICE pp 95 – 118

MAKING ENQUIRIES: making written enquiries and replying to - Language Functions Bank
MAKING REQUIRES on the phone - Language Functions Bank
PLACING ORDERS: placing written orders, placing an order online, on the phone - Language Functions Bank
REPLYING TO ORDERS: confirming orders, expressing inability to carry out orders, modifying or cancelling orders.
DEALING WITH COMPLAINTS: outlining a complaint and responding to complaints.

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GRAMMAR FOCUS: prepositions in business writing, future simple for offers, promises, decisions and requests, structures to specify requirements adverbs of attitude, expressing contrast, linking adverbs, subordinating conjunctions, conjunctive adverbs.

GLOBALISATION (slides)

Definition, History, Pros and Cons of Globalization
 Thomas Friedman's Flat-World Approach
 Outsourcing, Back-Sourcing, Insourcing
 Offshoring or Relocation
 Differences between Outsourcing and Offshoring
 Crowdsourcing
 Emerging Markets 'Newly Industrialised Countries (NICs)
 The 'Four Asian Tigers
 Chindia
 BRICS
 Technopoles
 Inequalities In Trade

Activities reading and listening B2

https://virtuaule.com/index.php/fce-listening-practice#google_vignette

<https://test-english.com/listening/b2/>

<https://www.englishaula.com/en/cambridge-english-test-exam-preparation/cambridge-english-first-fce-b2/2/>

<https://learnenglish.britishcouncil.org/skills/listening/b2-listening>

https://www.examenglish.com/PET/pet_listening_part4.htm

https://www.examenglish.com/BEC/BEC_Preliminary_reading_part2.htm

<https://www.englishaula.com/en/cambridge-english-test-exam-preparation/cambridge-english-first-b2-first/listening/exam-parts/exercise-practice-test/2-3-1-4688147124322304/>

<https://www.englishaula.com/en/cambridge-english-test-exam-preparation/cambridge-english-first-fce-b2/2/>

<https://learnenglish.britishcouncil.org/skills/listening/b2-listening>

Menaggio, 15 maggio 2023

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